



Senior Broker

IC International, a wholly owned subsidiary of Island Holdings, Inc., is an Excess and Surplus Lines wholesale insurance company providing unique products and services to Hawaii customers for over 25 years.

IC International is seeking a highly motivated individual to service and support their various lines of insurance.

Duties:

Underwrites, markets and brokers new and renewal Casualty, Property and Professional Lines business, including but not limited to, development of quote proposals, coverage analysis/comparisons, binding/issuance of policies and claims handling. Along with Brokerage VP, responsible for negotiation and placement of larger and more complex risks, including involvement with issues that arise related to coverage, account structure and claims matters. Provides input towards the setting and achievement of production goals for the department and overall company. Assists with monitoring, leveraging, identifying, and expanding existing and new broker markets and relationships and stays abreast of new products and services available. Responsible for establishing and cultivating strong relationships with the retail agents, assisting them with the achievement of premium and growth targets, conducting marketing calls and ensuring that excellent service is provided. Conducts training and supports IC's continuing educational efforts with both internal staff and external customers, acting as a mentor to the junior Brokerage staff. Assists executive leadership with projects and other matters, as assigned.

Education/Experience:

- Bachelor's degree required.
- 5-10 years brokering professional lines coverage and multi-line underwriting experience required.
- Prior lead broker experience preferred.
- Equivalent combination of education, training and experience will be considered.

Certificates, Licenses, Registrations:

- Hawaii Resident Producer and Surplus Lines Broker License required, or willingness to obtain license within prescribed timeframe.
- IIA, CIC/CRM, CPCU, RPLU or other designations preferred.

Excellent salary, benefits and professional development opportunities!

Submit resume and salary requirements to:
Human Resources
P. O. Box 1520, Honolulu, Hawaii 96806-1520
Email: hr@islandholdings.com Fax: (808) 356-0834

An Equal Opportunity Employer