



## **Junior Broker**

IC International, a wholly owned subsidiary of Island Holdings, Inc., is an Excess and Surplus Lines wholesale insurance company providing unique products and services to Hawaii customers for over 25 years.

IC International is seeking a highly motivated individual to service and support their various lines of insurance.

### **Duties:**

With the guidance of lead Broker, underwrites, markets, negotiates and brokers small to mid-sized and less complex new and renewal Personal and Commercial Property & Casualty and Professional Lines business, including but not limited to, development of quote proposals and basic coverage comparisons, binding/issuance of policies and claims handling. Assists lead Broker, as needed, with the handling and placement of larger and more complex risks. Leverages existing broker markets and relationships and stays abreast of new products and services available. Responsible for establishing and maintaining strong relationships with the retail agents, assisting them with the achievement of premium and growth targets and ensuring that excellent service is provided.

### **Education/Experience:**

- College degree required with minimum 1 to 2 years brokering and/or underwriting experience.
- Equivalent combination of education, technical and sales background experience will be considered.

### **Certificates, Licenses, Registrations:**

- Hawaii Resident Producers and Surplus Lines Broker Licenses required or willingness to obtain licenses within a specified timeframe.
- IIA, CIC/CRM, CPCU or other designations preferred.
- Valid Hawaii Driver's license and use of own vehicle required.

*Excellent salary, benefits and professional  
development opportunities!*

### **Submit resume and salary requirements to:**

Human Resources  
P. O. Box 1520, Honolulu, Hawaii 96806-1520  
Email: [hr@islandholdings.com](mailto:hr@islandholdings.com) Fax: (808) 356-0834

*An Equal Opportunity Employer*